

2008 MGMA Salary Survey Definitions

- Physician Individuals who are qualified by education and legally authorized to practice medicine.
- Mid-Level Providers Specially trained and licensed non-physician providers who can provide medical care and billable services.
- FTE's Are computed by using the most recent payroll register and dividing the hours for each position by:
 - 40 for weekly payroll
 - 80 for bi-weekly payroll
 - 2,080 for annual payroll
- Total Net Medical Revenue Gross Practice revenue minus contractual discounts and allowance, minus bad debt minus refunds.
- Paid Time Off (PTO) To compute, consider any vacation, sick, personal and holiday days that are paid time off during the year.
- Minimum Salary Lowest entry-level pay rate.
- Average Salary Average pay rate for the position.
- Maximum Salary Highest, "top out" rate for the position